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| Kuwait University Logo.jpg | Kuwait University  College of Business Administration  International Academic Accreditation Unit |

Rubric for Decision Making Skills

(MBA Program)

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| Trait | Below Expectation | | Meets Expectation | | Exceeds Expectation | |
| 0 | 1 | 2 | 3 | 4 | 5 |
| **Identifying the business problem and/or decision** | Does not comprehend the problem or has limited understanding of the problem. | | Comprehends the problem. | | Has a deep and advanced understanding of the problem. | |
| **Recognition of consequences of the decision** | Not able to recognize the possible consequences of the decision. | | Able to recognize the potential consequences of the decision | | Constructs potential consequences in organized and clear way.  If applicable, states how they are related to each other. | |
| **Evaluation of evidence** | Repeats the provided information and evidence without any examination. | | Uses data and evidence is qualified. | | Examines the data and evidence, and questions the relevance and its accuracy. | |
| **Analysis** | A quantitative or/and qualitative analysis is inaccurate and inappropriate. | | A quantitative or/and qualitative analysis is appropriate and accurate, yet not thorough. | | A quantitative or/and qualitative analysis is through and accurate. | |
| **Decision** | Wrong answer or no answer was given. | | Answers the problem correctly. | | Answers the problem correctly.  Provides alternative solution to the problem. | |